

Congress of the United States

Washington, DC 20515

January 30, 2004

Mr. Roger K. Deromedi
Chief Executive Officer
Kraft Foods, Inc.
Three Lake Drive
Northfield, Illinois 60093

Dear Mr. Deromedi:

The news that Kraft will leave Canton after more than fifty years will have a devastating effect on the local economy of Canton and the repercussions will be felt across the North Country. The closing of the Kraft Canton plant will not only affect the sixty plus workers and their families but also the livelihood of three hundred farms and the community that must face an empty building and a significant decrease in local tax revenues. We are committed to helping Canton address this situation. On January 28th, the day after your announcement, we held an extensive conference call with Village, Town and St. Lawrence County officials, economic development officers, New York Farm Bureau representatives and others. Together, we discussed how St. Lawrence County might best weather this economic blow.

These officials are already looking to the future and ways to deal with the anticipated economic ramifications of your company's most recent announcement. During the conference call we all came to an agreement that the following actions would greatly assist the revitalization efforts of the community of Canton:

- Appointment of a Kraft liaison who can speak for the company at the highest levels, facilitating dialogue with the Canton community on how best they can work with Kraft to ensure a smooth transition.
- Access to local economic development officers to the physical plant, along with copies of up-to-date plant specs, and a commitment to leave all equipment in place, so as to ensure the future sale of this facility to the most viable buyer.

Assurance of financial support as previously pledged to the Village of Canton for the renovation of the water treatment plant.

A statement from you in writing reiterating your company's promise to increase production levels at the nearby North Lawrence Kraft plant, in an effort to offset market opportunity losses incurred by the three hundred dairy farms that have dependably provided the Canton plant with proprietary high quality milk products in recent years.

Yesterday, during our conference call, Canton officials assured us that they are working closely with your company to negotiate fair severance pay and employee benefits. We send our

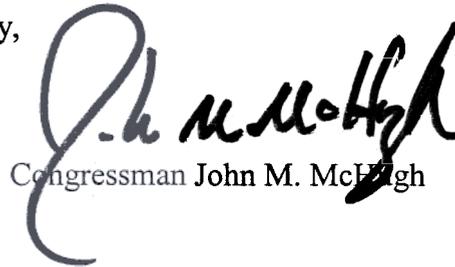
appreciation for your continuing cooperation, in working to ensure the best possible outcome for the sixty-plus workers that will lose their jobs upon actual closure of the Canton plant.

In our contacts with regional dairy cooperatives, our offices have thus far been pleased with efforts to look beyond 2004, to envision ways that extra product may be absorbed into other milk market venues. We hope you will consider extending the courtesy of buying milk beyond the end of this year, as nearly three hundred farmers use this facility. Any additional support from you with regards to this would, of course, be greatly appreciated.

In closing, we rest assured that you share our concerns for the workers, farmers, community, and long term economic stability of St. Lawrence County. We hope to hear from you soon in response to this formal correspondence. We also hope that you will not hesitate to contact us directly with any questions or concerns on the issues at hand. We are confident that our work, in conjunction with the efforts of your company, Canton officials, economic developers, and dairy farmer groups, will empower the community of Canton to turn this economic loss into a profitable long term economic opportunity.

Sincerely,


Senator Hillary Rodham Clinton


Congressman John M. McHugh